

OMAR MEHANNA

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PROFILE

An award winning, commercially minded and well-rounded business leader with over 25 years experience of private markets alternatives and banking experience in leading international and regional financial institutions. With an extensive network across MENA, originated and executed landmark transactions in buy-outs, growth/VC, M&A, capital raising and restructurings across the GCC and western markets.

Specializations: Private Markets Alternative Investments, Growth/VC, Capital Formation, M&A, FinTech/Artificial Intelligence, Business Platforms and Team Build Outs

EXPERIENCE

- Aug 2023 to Jan 2026** **Director, Client Solutions, Lunate, UAE**
- Transitioned from ADQ. Built the alternatives capital raising platform from the ground up encompassing the operational infrastructure, curation of investor collateral and 9 team member build hired from top tier global institutions
 - Led 35+ regional and global investor engagements, securing over USD 500m in committed capital and c. USD 1.8bn in high probability commitments, working closely with investment, portfolio construction and strategy teams
- Jun 2022 to date** **Board and Audit Committee Member, Abu Qir Fertilizers**, the largest fertilizer company in Egypt and publicly listed on EGX. Continued Board representative of ADQ/Lunate
- Sep 2020 to Aug 2023** **Head of Sovereign Partnerships & Director, M&A and Alternative Investments, ADQ, UAE**
- Led and participated in the sourcing and execution of 10 M&A and alternative investment deals with total value of c. USD 3.2bn in addition to overseeing the Sovereign Partnerships investment initiatives, Egypt office and team build outs
- Board Member, SODIC**, one of the largest real estate development companies in Egypt, following leading a USD 452m mandatory tender public offer by a joint consortium of ADQ and Al Dar Real Estate
- Board Member and Chairman of Audit Committee, Amoun Pharmaceuticals**, one of the leading pharmaceutical manufacturers in Egypt, following ADQ's USD740m acquisition from Bausch Health Inc.
- Jan 2020 to Sep 2020** **Head of Investments, Abu Dhabi Investment Office (ADIO), UAE**
- Led and completed 14 direct and LP fund investments for total consideration of over USD 120m in early stage and growth leading regional and global technology/AI businesses and funds. Requested to transfer to ADQ following transition of the fund
- Oct 2017 to Dec 2019** **Board Member, MENA, The Interlink Investment Group, US/UAE**
- Interlink Group (www.theinterlinkgroup.com) is a private US based merchant bank and principal investment firm advising and co-investing with regional sovereign wealth funds and family offices
- Board Member and Investor, FinFirst Capital, UAE**
- Played key role in founding a MENA digital lending aggregator serving an underbanked SME sector
 - Successfully secured multi-million-dollar seed and pre-series A funding rounds by leveraging network of MENA investors and family offices
- Board Member and Co-Founder, Camali Clinic Child & Adult Mental Health, UAE**
- Led seed and multi-million-dollar series A funding rounds with one of the largest UHNW Saudi family offices. Multi-million dollar Series B funding round raised in 2025
 - Successfully scaled the business adding 2 new locations (Dubai, Abu Dhabi) and grew the team to 50 members
- Jan 2015 to Sep 2017** **National Bank of Abu Dhabi (NBAD)/ Abu Dhabi, UAE**
Managing Director, Global Head of Merchant Banking & Securities and Funds Administration
- Reporting to the Global Head of Wholesale Banking, led a 27-member team (including 3 MDs) that successfully built from the ground up the bank's Corporate Finance (M&A, ECM, Debt Advisory), Project Finance and SFAS platforms.
 - Successfully diversified the geographical and business remit, culminating in 16 new mandates with an aggregate value of USD 11bn and total fees of USD 55m

- Jan 2007 to Dec 2014** **HSBC Holdings Plc - London, Dubai and Riyadh**
- May 2013 - Dec 2014* **Saudi British Bank (SABB), Riyadh, Saudi Arabia**
Chief Strategy Officer (Seconded by HSBC Holdings)
- Reporting to the Group CEO, led the bank's strategic medium-term outlook (MTO) plan with revenues of USD 3bn+ and an operating profit of USD1bn approved by the Board with no amendments
 - Member of ALCO and Risk Management Committees
- Feb 2010 - May 2013* **HSBC Bank Middle East, Dubai, UAE**
Managing Director & Head of Investment Banking Advisory, MENA (Seconded by HSBC Holdings)
- Built the bank's regional Investment Banking Advisory platform from 9 to 20 team members
 - Team successfully originated and executed over USD18bn of M&A and Equity Capital Markets transactions as well as leading the first major debt restructuring in the region for Global Investment House post default on USD 3.8bn
- Jul 2007 – Feb 2010* **HSBC Holdings Plc, London, UK**
Director, Investment Banking
- Reporting to the Global Head of M&A, with focus on cross border M&A and debt restructuring with Middle East counterparties
 - Double promotion to Managing Director and Head of Investment Banking Advisory in December 2009

Earlier roles:

Aug 2005 to Jul 2007 **Bank of America, London, UK/Vice President, GCC Coverage**

Mar 2000 to Jul 2005 **Close Brothers Corporate Finance, London & Paris, Manager**

Sep 1995 to Mar 2000 **PricewaterhouseCoopers, London, UK qualified Chartered Accountant**
(ACA, member of the Institute of Chartered Accountants in England and Wales, ICAEW)

EDUCATION

1995 **London School of Economics, London**
 BSc Hons in Econometrics & Mathematical Economics. High II.i

PERSONAL DEVELOPMENT

2019 **Oxford University, Said Business School, Oxford, UK**
 12 week FinTech Executive Program and FinTech Lab

2018-2019 **Amity University, Dubai, UAE**
 12 month Artificial Intelligence Machine Learning and Analytics Post Graduate Diploma

RCSI Ireland, UK and Dubai, UAE
MSc in Healthcare Management. First Class Honors. Thesis: Implementing Artificial Intelligence to enhance the quality and efficiency of mental healthcare

MIT Sloan School of Management, Cambridge, Massachusetts, USA
 6 week Artificial Intelligence Executive Program

AWARDS/ OTHER

- Nominated as one of the 'Top 5 Advisors in MENA' by MENA Financial News (Sep 2012)
- 'MENA Financial Advisor of The Year' by Financial Times and Mergermarket for France Telecom's USD\$3.4Bn acquisition of Mobinil in 2012
- Frequent speaker and participant at conferences and events including The Milken Institute MENA Forum, Abu Dhabi Finance Week, F1 Abu Dhabi, Super Return MENA and Asia, Sovereign Institute Forum, NBAD Global Financial Markets Forum, GFC Bonds & Loans Conference, CNBC Egypt Forum, chaired Consecutive Gulf Financial MENA M&A Conferences

LANGUAGES

English, French and Arabic.